**Commission Structure Breakdown**

Two Possible Sales Options both with different commission structures

1. U.S Nameplate Co (“USN”) – outsources parts to a sub-contractor
2. U.S Nameplate co. – manufactures product in-house

**Sub-Contract Commission Structure**

* Gross Profit Must exceed 10%
* When Gross profit is less than < 20%; USN receives 10% profit and remaining balance goes to manufacturer’s representative (“MR”). (Ex. 18% Gross Profit – USN gets 10% and M.R. gets 8%).
* When Gross profit is greater than or equal to 20% US Nameplate Co. and MR split profit. (Ex. Gross Profit is 24% - USN gets 12% and MR gets 12%).

**USN Manufactures In-House**

* Gross Profit Must exceed 18%
* When Gross profit is less than < 22.5% and greater than 18% the MR gets 5% commission and USN gets remainder. (EX. – Gross Profit 21% - MR gets 5% and USN gets 16 %)

**COMMISSIONS DO INCLUDE:**

* Artwork Charges

**COMMISSIONS DON’T INCLUDE**

* Tooling
* Shipping Charges